



PROFITABILITY PREDICTOR

achi's **Profitability Predictor** is a web-based tool that empowers comprehensive value-based strategic planning by giving executive teams a **holistic view** of value-based reimbursement considerations. This tool allows users to estimate the **financial impact** of the fee-for-outcome arrangements being considered, while simultaneously identifying potential losses, so as to enable earlier, more **proactive mitigation**. Client teams can collaborate around the results, equipped with clear insight into how to **make their embrace of value-based care sustainable**.

BENEFITS TO YOU

- Executive team members will feel empowered to succeed in the value-based care (VBC) journey
- Create crystal clear visibility to the organization's financial status as you take on more fee-for-outcomes reimbursement, allowing you to mitigate potential losses as you identify them
- Ability to contribute critical data to the VBC process and collaborate to find real-time solutions to maintain sustainable margins

In a 2019 *The Definitive Blog* survey of healthcare leaders, **unpredictability in revenue was cited as one of the biggest barriers** in moving to a value-based care model.

MAKE THE UNPREDICTABLE, PREDICTABLE

Shifting to a Valued-Based Strategy

A holistic approach to confidently transition from the fee-for-service to fee-for-value reimbursement, from establishing your new models of care to accurately predicting financial needs

End-to-End Visibility + Predictability to VBC Profits and Losses

VBC INVESTMENTS

- Care team transformation
- Electronic connectivity
- Decision support
- Data aggregation, analytics + reporting

FFS REVENUE/LOSS

- Optimal in-network utilization
- Care excellence growth
- Unnecessary care reduction

VBC REVENUE/LOSS

- Pre-payment
- Quality performance
- Shared savings
- Capitation

NEW GROWTH MITIGATOR

COST AVOIDANCE

*achi accelerates your success by providing insights and strategy you can act upon. Because when you need to get in front of value-based care, **action is the only option.***